



AJ&CO

Stephen  
Gray

Consultant  
Private Advisory & Estates



The practical help I can provide for clients is what I find most enjoyable.



Stephen has over 40 years' experience in property, business and commercial practice including as a senior partner, board member and advisor.

## Introduction

His work involves representing numerous high value clients including significant developers, investors, businesses and charities in complex matters.

Recently, he increasingly focuses on estate planning and production of practical wills and trusts with an efficient estates administration team.

Stephen has a high regard for loyalty to his clients and has developed strong relationships through the practical help he enjoys providing.

## Expertise

- Simplifying estate planning, wills and succession issues
- Compliance planning
- Commercial and property agreements of various kinds
- Acting for public companies and major developers in negotiations, including in relation to local government
- Pre-sale and pre-lease agreements
- Leases over commercial, retail and industrial property, including agreements for lease with national tenants
- Joint venture agreements and tenders
- Working with directors of client companies including SME businesses and licensed advisors
- Drafting Wills and Enduring Powers of Attorney
- Drafting Testamentary Trusts
- Business Succession Planning and assistance with dialogue
- Intra-family loan agreements
- Challenging unfair Wills or contesting a Will
- Estate dispute resolution
- Deceased Estate administration
- Letters of Administration
- Grant of Probate

## Experience

### Recent transactions of note include:

- Many years acting for public and private company developers;
- Joint ventures for public company developers and private boards;
- Structuring windup's of the Australian operations for large privates vs conglomerates;
- Stamp duty advice and appeals on corporate acquisition and lodgements;
- Preparation of tailored shareholders and unitholders agreements, and buy/sell agreements for numerous successful growth businesses including long term family businesses;
- Advice on tax and stamp duty effective trust arrangements to take place on death of founder of business or investment structures;
- Ongoing consulting and advice to private and family investment groups including charities
- Compliance issues and efficient turnaround for leasing of major developments;
- Estate planning including dealing with existing trust and company structures to minimise uncertainty and establish binding arrangements as appropriate;
- Creation of team for efficient estate administration, supervision and continuing advice regarding estate issues; and
- Continuing involvement as client advisor.

## Qualifications

- Bachelor of Laws, University of Queensland
- Solicitor of the Supreme Court of Queensland
- Solicitor of the High Court of Australia

## Memberships

- The Queensland Law Society
- Australian Institute of Company Directors
- Private clubs



**Stephen Gray**  
**Special Counsel**

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