



AJ&CO

**Jodie
Lonard**

Special Counsel
Real Estate & Commercial



I aim to make my clients' lives as easy as possible by understanding their commercial needs, talking their language, and driving outcomes.

Jodie is a commercial property lawyer with deep expertise in development, leasing, and body corporate law.

Introduction

Jodie is a development and leasing lawyer, with a strong background in body corporate law. Jodie enjoys working on client's large or expanding property portfolios and has been engaged to provide project management assistance at board level to various development and leasing enterprises.

Hand in hand with her general property practice, Jodie has extensive experience in structuring joint ventures and business transactions.

Jodie has acted for developers, commercial and private clients, bodies corporate, receivers, liquidators and government or government owned corporations.

Expertise

- Development and leasing transactions for large-scale and expanding property portfolios
- Body corporate law, including complex titling and dispute matters
- Joint ventures, including structuring and ongoing project governance
- National leasing portfolio management and strategy
- Retail, commercial, and mixed-use developments
- Project-level legal support, including board and control group participation
- Acquisitions and divestments of major property assets
- Acting for a diverse client base including developers, private and commercial entities, government bodies, receivers and liquidators

Experience

Recent transactions of note include:

- Represented a private developer in a joint venture with AVJennings and participated on behalf of the developer in project control group meetings for the joint venture
- Lead lawyer and relationship contact who represented WorkPac in their Australia wide leasing portfolio
- Represented Mulpha in the retail shop leasing for Sanctuary Cove
- Represented and managed in in the divestment of all major assets
- Represented developers to acquire existing schemes for redevelopment
- Representing Niclin in site acquisitions and development matters
- Representing bodies corporate in tilting disputes including against Peppers in New South Wales and a Brisbane hospital

Qualifications

- Practising law since 2009

Memberships

- Queensland Law Society
- UDIA



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