



AJ&CO

**David
Stevens**

Special Counsel
Real Estate & Commercial



To create enduring client relationships you must be trustworthy, reliable and easy to do business with. This philosophy has helped drive my career from the very beginning.

A trusted advisor to ASX-listed companies and private clients alike, David is known for his commercial acumen, technical precision and ability to lead major real estate transactions across Australia's key industries.

Introduction

David advises leading property owners and developers, retirement village operators, international investors, and companies across the health, retail, banking, transport, hospitality, tourism, and commercial property sectors in Australia.

As a trusted legal advisor to several ASX 100-listed companies, he has led significant real estate transactions across diverse industries.

His ability to combine technical excellence with commercial insight and clear communication ensures consistently high-calibre service for both institutional and private clients.

Expertise

- Commercial, industrial, tourism/hospitality and retail property development, sales, acquisitions and leasing;
- Retirement villages and residential aged care;
- Land development projects incorporating joint venture arrangements;
- Community titles scheme developments and sales;
- Pre-lease developments, acquisitions and sales; and
- Development finance.

Experience

Recent transactions of note include:

- Major hotel acquisition, including transfer of liquor licence and new gaming machine licence;
- Acting for a major hotel chain in the construction and leasing of a multi-storey hotel development site;
- Commercial office tower disposal in the cbd for multinational investor/developer including the finalisation of protracted footbridge lease rights before settlement (\$200 million);
- Acquisition, subdivision and sale of major flat land site involving the resolution of significant easement and neighbouring land issues; and
- Acquisition, development and off plan sales for 150 unit residential tower ensuring timely application and progress for development funding.

Qualifications

- Practising law since 1989
- Bachelor of Laws (QIT)

Memberships

- Queensland Law Society

Community Contributions

- David is a regular volunteer at his local community run.



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dstevens@ajandco.com.au
0473 062 116