



AJ&CO

Darren
Harvey

General Manager
Corporate Services



I wholeheartedly believe that in order to do the best for our clients we must first be deliberate about doing the best for our staff.

Darren is an accomplished Leader with a focus on designing culture, strategic thinking, change management, operational design, HR and project leadership of large-scale businesses.

Introduction

Darren Harvey brings a wealth of experience in driving strategic initiatives and fostering a dynamic corporate culture.

His leadership at AJ & Co Lawyers is marked by a strategic approach that aligns human resources with overarching business objectives, streamlines operational practices, and optimises cost efficiencies.

Why AJ & Co Lawyers?

When I first met with Andrew about joining the team, to my surprise, our conversation did not centre around law. Instead, we spoke of the importance of designing a team culture filled with like-minded legal professionals who truly understood that, first and foremost, the legal profession was a 'relationships' industry. It became evident, when I met the team in person, that I seamlessly aligned with their desire to genuinely connect with their clients, each other, and the larger purpose of our industry.

Expertise

- **Business Performance and Cultural Development:** Enhancing organisational effectiveness and fostering a cohesive corporate culture.
- **Financial Strategy and Corporate Priorities:** Leading financial strategies and managing corporate priorities to drive growth and profitability.
- **Leadership and Talent Development:** Guiding leadership initiatives and fostering talent development to empower teams.
- **Human Resources and Workforce Planning:** Strategic workforce planning and HR leadership across diverse sectors.
- **Visionary Strategy and Stakeholder Engagement:** Crafting visionary strategies and engaging stakeholders for sustainable growth.
- **Governance, Policy, and Compliance:** Ensuring adherence to statutory regulations, governance protocols, and policy frameworks.
- **Project Leadership and Change Management:** Overseeing complex projects and facilitating seamless change management processes.
- **Customer-Centric Solutions:** Delivering client-focused solutions to enhance service excellence and client satisfaction.

Experience

Darren's notable achievements include:

- **Leadership in Opening New Law Offices:** Successfully led the expansion of AJ & Co. Lawyers into Melbourne, overseeing all aspects from strategic planning to operational execution.
- **Strategic Business Planning:** Designed and executed strategic intents for large-scale businesses, driving growth and operational excellence.
- **Financial Management:** Managed budgets exceeding \$55 million, ensuring fiscal discipline and resource optimisation.
- **Policy and Regulatory Oversight:** Audited and refined statutory regulations and employment policies across multiple sectors.
- **Educational Sector Leadership:** Directed multimillion-dollar capital projects and educational initiatives, enhancing learning environments and community engagement.

Qualifications

- Master of Leadership | Deakin University
- Bachelor of Education | Griffith University



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